

2009 Fall Fiesta Steer & Heifer Sale

November 6, 2009

Spanish Fork Fairgrounds, Spanish Fork, Utah

Entry Deadline: Steers: October 15, 2009; Heifers: October 1, 2009

By entering cattle in this sale, consignors agree to abide by the rules of the sale as set forth by the sale management. The sale management reserves the right to interpret these rules as it sees fit for the betterment of the sale.

1. **ENTRY DEADLINES & FEES:** All **steer** entries must be postmarked by midnight October 15, 2009 and must be accompanied by the entry fee of \$40 per head. Steer entries will be accepted until weigh time November 5th, however those steer entries received after October 15th, will be \$50 per head. **Heifer** entries must be postmarked by midnight October 1st, 2009 and must be accompanied by the entry fee of \$40 per head and appropriate registration papers. Heifer entries received after October 1st and or without proper registration papers will be \$50 per head. Heifer CONSIGNMENTS WILL CLOSE October 15th because of printing deadline. **NO EXCEPTIONS...ALL ENTRY FEES MUST ACCOMPANY ENTRY FORMS and visa versa. Only heifers nominated to the Western Trails Jr. Heifer Futurity are eligible for this sale.**
2. **PRECONDITIONING:** All cattle consigned to this sale must be bunk broke, castrated and dehorned (if not polled) at least **thirty (30) days prior to the sale.** Also, all steers/heifers must be vaccinated for IBR, BVD, PI3, BRSV, Dewormed, and Deloused. It is suggested that all consignors have their cattle in excellent flesh. Heifers must be officially calf hood vaccinated for brucellosis.
3. **ARRIVAL & WEIGH-IN:** Cattle may begin arrival 12:00 noon on Thursday November 5th, 2009 and must be in-place by 4:00 p.m. Thursday November 5th. All steers will be weighed the afternoon of November 5th (Thursday) at approximately 4:00 p.m. Each consignor is responsible for getting his own cattle to the scales. **Steers which are missed at weigh-in time will not be shown or sold.**
4. **SIFTING:** Steers will be shown by weight and judged for quality. Only the top 70-75 will be permitted to sell. The sale management reserves the right to sift any cattle it deems unhealthy, of poor quality, or for poor disposition. Sifted cattle and cattle not making the sale must immediately be removed from to the trailers. Sale steer show will begin approx 11:00 a.m. Friday November 6th. Heifer will not be shown for sale order. The sale management will make the sale order on the heifers.
5. **HEALTH:** All cattle originating from outside the state of Utah must be accompanied by an individual health certificate allowing them to enter into the state. If your veterinarian makes only one copy for your whole consignment, please make additional photo copies for each individual steer. **All health and brand papers must be presented to the management at weigh in time.**
 - a. Age of Steers: Steers must be born after Dec. 1, 2008.
 - b. Age if Heifers: Heifers must be born after Aug 1, 2008. Heifers older than 11 months must be preg checked and sold as open.
6. **BRANDS:** An individual brand inspection must accompany each steer and heifer originating from outside of the state of Utah. Consignors from within the state of Utah need only to show a brand card which shows that the cattle are branded with a brand owned by the consignor. If the cattle do not carry the brand of the consignor, a brand inspection certificate will be required that shows the consignor as the owner of the cattle. **Please Note: Bills of Sale are not legal forms of ownership in the state of Utah. Brand inspections must be presented at weigh-in time.**
7. **FITTING & PRESENTATION:** All steers and heifers must be well halter broke and fit for show. Each consignor will be responsible for the fitting and presentation of his own cattle in the sale show and before the sale and will be held responsible for leading their own cattle through the sale ring. Each consignor will be responsible for setting up his own area in the stalls. These areas are at a premium and may be claimed on a first come first serve basis. It is recommended that each consignor bring extra lighting for his stalls as this area is not well lit. Generators are also recommended.
8. **FEED & BEDDING:** Each consignor is responsible for his own feed and bedding and the care of his own cattle. Straw is prohibited on the Fair Grounds. More information on the availability of shavings will be available closer to the sale date.
9. **FLOORS:** **Consignors who wish to set a floor price for their consignments must present these floors to the sale management by noon on Friday November 6, 2009 on the index card provided at weigh in time.** These floors will be given to the auctioneer who will handle the floors with the ring men. Cattle who do not sell for or above the consignor's specified floor will be charged full sales costs based on the floor price as set by the consignor.
10. **SALES EXPENSES & COMMISSIONS:**
 - a. Commission will be the greater of \$140 per head or 10% of the selling price. "No Sales" will be charged from the price asked by the auctioneer as the steer/heifer is leaving the ring. All entry fees paid will be credited toward the sales expenses deducted from the consignor's checks. On late entries, only \$40 per head will be credited toward sales expenses with the remaining \$10 forfeited. Entry fees paid on "no shows" are also forfeited and will not be credited back toward expenses.
 - b. Horse stalls are available as "tie outs". Spanish Fork Fairgrounds requires \$15 per stall per day. This expense is to be paid directly to the Spanish Fork Fairgrounds on arrival if horse stalls are desired, and will not be deducted from the consignor's checks unless they fail to settle with the Fairgrounds.
11. **SETTLEMENT:** Every effort will be made to get settlement to the consignors as quickly and efficiently as possible, however, the sale management reserves the right to 30 business days from the sale date to get settlement to the consignors. All settlement checks will be void 60 days from issue date. As has happened in the past, some checks from buyers have taken longer to clear and some phone bids have taken longer than 30 days for collection. Although the sale management will make every effort to curtail these problems, some individual leeway may be needed and appreciated. If this is the case, the sale manager will make arrangements on a one on one basis with the consignor(s) affected.

12. **DRUG FREE SALE:** This sale is a drug free sale. Drugs which enhance or alter the disposition or conformation of an animal are strictly prohibited. This includes but is not limited to the use of Calf Calm and other natural tranquilizers. **Any consignor who is suspect of using drugs (including calf calm or other natural tranquilizers) to alter the disposition or conformation of any steer being sold in this sale will be barred from selling cattle in this sale this year and every year.** Remember we are selling cattle to kids who are buying the calves on the consignor's word that they will be able to show them effectively.
13. **PRIVATE TREATY SALES:** Absolutely no private treaty sales will be allowed. If a private sale is **rumored** to have occurred, the consignor will **automatically** be charged for the sale (with or without proof of the private treaty sale) and will be barred from selling cattle in the sale in future years. In addition, the rumored sale will be reported to the State Brand Department who will issue fines for failure to get a brand inspection on a sale of livestock. If an animal is "no sold" through the sale, but is sold immediately after the conclusion of the sale, consignors should run the sale through the sale office. This will allow for a proper brand inspection, health certificate and bill of sale to record the transaction. **Remember, a private "bill of sale" is not legal documentation in the state of Utah; only a brand inspection certificate is legal proof of ownership.**
14. **TRUCKING:** Steers and heifers from this sale typically sell in every direction. Consignors are expected to help with trucking of steers that need to be hauled in their direction, and are asked to haul the cattle free of charge to the buyer. Consignors will not be held responsible for any accidents that may occur and will not be expected to go too far out of their way to deliver steers. Please check with the sale office before leaving after the sale.
15. **PICTURES & OTHER ADVERTISING MATERIAL:** Good pictures of the cattle selling in the sale and/or pictures of steers which came from last year's sale and have won championships, or which were raised by the consignors and won championships are helpful and always an asset and appreciated. Pictures are needed for the sale web page, and also to an "internet mass mailing as well as other advertising. If you have any of the above, please send them to me by October 1st. Only good pictures will be accepted and no guarantees on placement in the advertisements.

**Fall Fiesta Club Calf and Heifer Sale
ENTRY FORM**

Entry Deadline: Heifers: October 1st, 2009, Steers October 15th, 2009

Ranch Name: _____

Consignor: _____

Address: _____

City: _____ State: _____ ZIP: _____

Phone: _____ Cell: _____

Email: _____

STEERS

Number of Head Entered: _____ **X \$40/Head =** _____ **Due**

Please give any promotional information on your steers that may be helpful:

HEIFERS: *(Non Western Trails Futurity Breeders call first before entering heifers)*

Heifer Name	Tattoo	Date of Birth	Reg. Number	Breed
Number of Heifers Entered		X \$40/hd =	\$	Total Due

All fees must accompany entry form.

I have read and understand the rules of the "Fall Fiesta" sale. I also agree I will hold KeyWest Cattle Services and its staff, the Spanish Fork Fairgrounds and Spanish Fork City harmless and not liable for any accidents which may occur.

Owner/Agent: _____ Date: _____

Return to :

KeyWest Cattle Services
P.O. Box 886
Castle Dale, UT 84513-0886